

## Did you know?

Compass Health Brands can build private label kits to help meet the needs of your customers!

With our Private Label Program, our dealers have the ability to build brand awareness and improve their repeat business. The kit options are customizable from the options below by choosing the supplies that fit their needs by patient type. The possibilities are nearly endless!

Oxygen Kit Options
Cannulas & Oxygen Masks
Humidifiers
Humidifier Adapters
Supply Tubing
Connectors
Miscellaneous Accessories (Water trap, Yoke Washer, Cylinder wrench)

CPAP Supply Kit Options
Tubing
Filters
Masks
Chin Straps & Headgear
Seal Replacements
Miscellaneous Accessories (Enrichment connector, Hose wraps)



O2 Starter Kit Sample



Sample Insert



CPAP Kit Sample



Sample Private Label

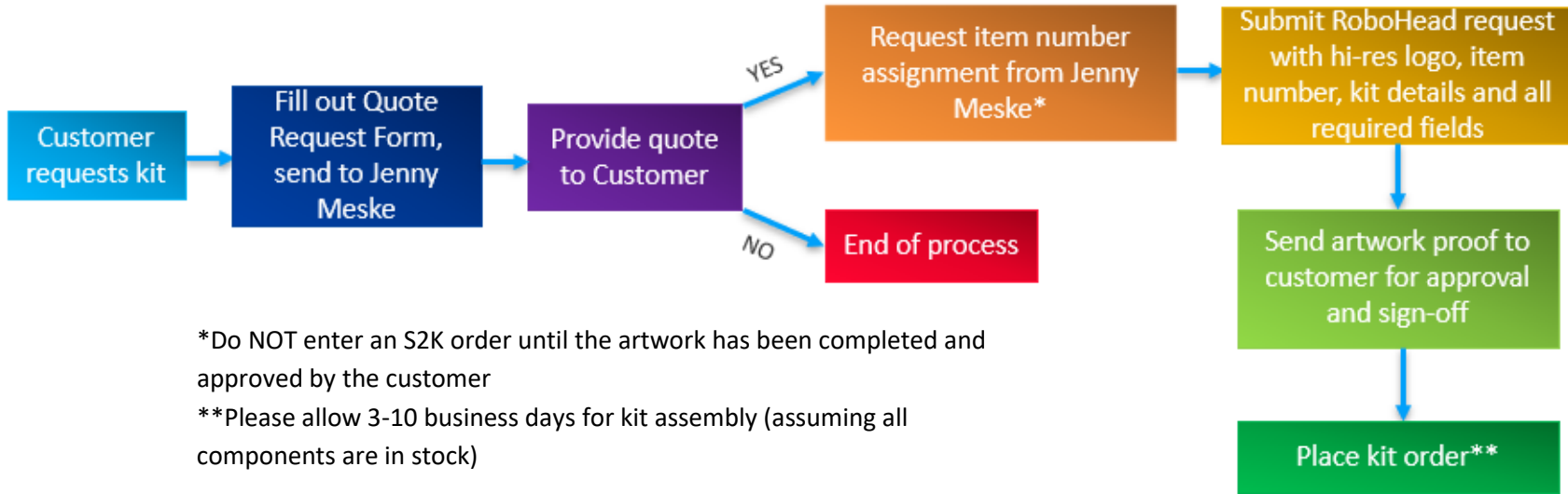
## Features of our Private Label Program

- **Create a Professional Image**
  - All branded to their company including their company logo, address, website, phone number, etc.
  - Bar-coding included on all kits
  - Include a customized color insert
    - Allowing the dealer to highlight company information, i.e. new product announcements or promotions available
- **Reduce their Inventory**
  - No need to carry all different Skus
  - Ability to have everything readily labels and pre-packaged as needed
  - Prevents lost supplies or providing the incorrect quantity to a patient
- **Grow their Business**
  - Improving patient loyalty
  - Ability to upsell other goods (since it is part of the package)
  - Implementing our marketing inserts is another avenue to reach the patient

## Selling Talk Track

- What items are you currently stocking for your setups?
- What process do the drivers/techs follow to collect the necessary items?
- Are extra items accidentally included or left behind at patient's homes?
- How much inventory do you feel could be at risk or lost with each setup?
- How are you ensuring patients will return to you for additional supplies?
- Are your drivers/techs upselling or cross selling at each setup?
- **Would you find it helpful if I could eliminate the process of gathering items, the potential of lost inventory, decrease the amount of time it takes to prepare, and increase your potential sales on each setup?**

**Congrats you got the deal! Now what?**



\*Do NOT enter an S2K order until the artwork has been completed and approved by the customer

\*\*Please allow 3-10 business days for kit assembly (assuming all components are in stock)

**CPAP** **COMPASSHEALTH** **ROSCOE**

### CPAP Kits PRIVATE LABEL GUIDE

Order frequently requested CPAP Supplies in one easy-to-handle kit. Our private labeling service allows you to put your logo and contact information on our products. Finance your company and allow your patients to easily contact you. Contents can be customized to fit your needs. Ordering is easy - complete the "Private Label Quote Request" form (on back) or contact your sales representative today!

**Promote Through Private Label:**

- Customize the contents with your choice of CPAP supplies
- Include your company logo, address, website, phone number, etc.
- Include your customized insert with coupons, product announcements, or specials (optional)
- Band-aiding included on all kits
- Minimum order of 50 kits applies

**Include A Customized Insert:**

You have the option to include a customized double-sided color insert (size 3.5" x 8.5") inside each kit.

**Suggested insert art includes:**

- Teep product announcements
- Coupons/Promotions
- Revised CPAP terms or other services

**Art Guidelines:**

All artwork and text will print in black and white only. A "private label proof approval form" will be sent to you for your approval. Production will begin once approval has been received. When submitting artwork please use the guidelines below.

<p><b>Usable Files:</b> Vector art with fonts outlined is preferred. Accepted file formats are as follows:</p> <ul style="list-style-type: none"> <li>• pdf (preferred)</li> <li>• pdf (only if editing capabilities are kept enabled from Illustrator or an equivalent program)</li> <li>• eps</li> <li>• png</li> <li>• tiff</li> </ul>	<p><b>Non-Usable Files:</b> The following file formats are not accepted:</p> <ul style="list-style-type: none"> <li>• gif</li> <li>• doc (word document)</li> <li>• ppt</li> <li>• xls</li> <li>• ttf</li> <li>• bmp</li> </ul>
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**Production Time:**  
Production will begin once approval has been received. Average production time for stock orders is 3-10 working days depending on the size of the order. Rush Orders: available upon request.

**Packaging:**  
Normal packaging in bulk. Special packaging estimate available upon request.

**Request A Quote >**  
**COMPASSHEALTH**

TO ORDER: PHONE 866.574.7261 | FAX 440.572.4261 | COMPASSHEALTHBRANDS.COM

**CPAP** **COMPASSHEALTH**

### CPAP Private Label Kit - Quote Request Form

Complete this form by indicating the quantity of each supply you wish to include in the kit and then provide the order quantity (minimum order quantity of 50 applies). For multiple private label kits, please complete a separate form for each. For items not listed, please enter the item number in the notes section. Email completed forms to your sales representative or fax them to 440-572-4261.

Company Name: \_\_\_\_\_ Account #: \_\_\_\_\_ Sales Rep: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Kit Qty	Item #	Description	Kit Qty	Item #	Description
	DA01F026	Easy-Flex CPAP Tubing 6'		CPAP0022	Priva Respironics Oceanation Disposable Filter
	DA01F028	Easy-Flex CPAP Tubing 8'		CPAP0081	Priva Respironics Oceanation Reusable Filter
	DA01F029	Easy-Flex CPAP Tubing 10'		CPAP0081	Priva Respironics Oceanation Reusable Filter
	DA01F028	Easy-Flex CPAP Tubing 10'		CPAP0082	Priva Respironics Oceanation Reusable Filter
	SUM-F026	Flexion CPAP Tubing 6'		CPAP-F101	Priva Respironics System One-M Series Reusable Filter
				CPAP-S002	ResMed 1005H Disposable Filter
				CPAP-S002	ResMed 1005H Disposable Filter

Kit Qty	Item #	Description
	CPAP0026	ResMed OceanEasy Head CPAP Mask with Headgear, Small
	CPAP0028	ResMed OceanEasy Head CPAP Mask with Headgear, Medium
	CPAP0029	ResMed OceanEasy Head CPAP Mask with Headgear, Large
	CPAP0030	ResMed OceanEasy Head CPAP Mask with Headgear, All Sizes
	CPAP0031	ResMed OceanEasy Full Face CPAP Mask with Headgear, Small
	CPAP0032	ResMed OceanEasy Full Face CPAP Mask with Headgear, Medium
	CPAP0033	ResMed OceanEasy Full Face CPAP Mask with Headgear, Large
	PT8000	ResMed Zeo Mask Full Face CPAP Mask with Headgear, Small
	PT8001	ResMed Zeo Mask Full Face CPAP Mask with Headgear, Medium
	PT8002	ResMed Zeo Mask Full Face CPAP Mask with Headgear, Large
	CPAP0035	ResMed OceanEasy 2 Full Face CPAP Mask with Headgear, Small
	CPAP0036	ResMed OceanEasy 2 Full Face CPAP Mask with Headgear, Medium
	CPAP0037	ResMed OceanEasy 2 Full Face CPAP Mask with Headgear, Large
	CPAP0038	ResMed OceanEasy 2 Full Face CPAP Mask with Headgear, All Sizes
	5014	DePue Assured Head CPAP Mask with EZ-Fit Headgear, All Sizes
	5023	DePue Assured Full Face CPAP Mask with EZ-Fit Headgear, All Sizes
	7016	ResMed DuoNet Nasal Pillow Interface with Headgear, All Sizes

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**Respiratory** **COMPASSHEALTH**

### O2 Private Label Kit - Quote Request Form

Complete this form by indicating the quantity of each supply you wish to include in the kit and then provide the order quantity (minimum order quantity of 50 applies). For multiple private label kits, please complete a separate form for each. For items not listed, please enter the item number in the notes section. Email completed forms to your sales representative or fax them to 440-572-4261.

Company Name: \_\_\_\_\_ Account #: \_\_\_\_\_ Sales Rep: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Kit Qty	Item #	Description	Kit Qty	Item #	Description
	CAN-R026	Respira Canula with 4' Tubing		FUB-R026	Respira F Supply Tubing
	CAN-R028	Respira Canula with 6' Tubing		FUB-R028	Respira F Supply Tubing
	CAN-R029	Respira Canula with 10' Tubing		FUB-R029	Respira F Supply Tubing
	CAN-F1026	Respira Straight Canula w/ 4' Tubing		FUB-R026	Respira F Supply Tubing
	CAN-F1028	Respira Straight Canula w/ 6' Tubing		FUB-R028	Respira F Supply Tubing
	CAN-F1029	Respira Straight Canula w/ 10' Tubing		FUB-R029	Respira F Supply Tubing
	CAN-F10026	Respira Pediatric Canula w/ 4' Tubing			
	0260	ResMed O2 10L Flow Canula w/ Tubing			
	0261	ResMed O2 10L Flow Canula w/ Tubing			
	1400	Editor Canula with 7' Tubing			
	1401	Editor Canula with 10' Tubing			
	1402	Editor Canula with 15' Tubing			
	1403	Editor Canula with 20' Tubing			
	1404	Editor Canula without Tubing			
	1405	Editor Mini Canula with 7' Tubing			
	1406	Editor Pediatric Canula w/ 7' Tubing			
	4501	Editor Dual Lumen Canula w/ 4' Tubing			
	4502	Editor Dual Lumen Canula w/ 6' Tubing			
	4503	Editor Dual Lumen Canula w/ 10' Tubing			
	CPAP-R0101	Respira Oxygen ASB2 Mask with 7' Tubing			

Kit Qty	Item #	Description
	CT-C01	Chemical Nit Adapter
	026102	ResMed Spireo O2 Connector
	026103	ResMed Spireo Small O2 Connector

Kit Qty	Item #	Description
	026104	ResMed Spireo O2 Connector
	026105	ResMed Spireo Small O2 Connector

**Humidifiers:**

Kit Qty	Item #	Description
	HUM-R026	Respira 6 p Humidifier
	HUM-R028	ResMed 6p Flow Humidifier
	HUM-R029	Editor 6p Humidifier
	HUM-R030	Editor High Flow Humidifier

**Humidifier Adapters:**

Kit Qty	Item #	Description
	HUM-A01	Respira Humidifier Adapter Kit with 7' Tubing
	HUM-A02	Editor Humidifier Adapter Kit with 7' Tubing
	HUM-A03	Editor Humidifier Adapter Kit with 10' Tubing
	HUM-A04	Editor Humidifier Adapter Kit with 15' Tubing
	HUM-A05	Editor Humidifier Adapter Kit with 20' Tubing

Customized Full-Color Insert

**Order Quantity: \_\_\_\_\_ (50 MOQ)**

Additional Notes for My Order: \_\_\_\_\_

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