|  |  |
| --- | --- |
|  | *Angelo Audia*  *Regional Account Manager / President*  *937-626-5141*  *Angelo@HomeCareProviderServices.us*  *www.HomeCareProviderServices.org* |

# Manufacturers Staff In-service Form

## COMPANY IN-SERVICE INFORMATION

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Company Name: |  |  | Date: |  |
| City: |  |  | Authorized In-Service |  |

## IN-SERVICE TYPE

|  |
| --- |
| Product Training  Sales Training |

## MANUFACTURERS PRODUCTS IN-SERVICED

|  |  |  |
| --- | --- | --- |
| Golden Technologies  Lift Chairs  Heat & Massage  Fabrics  Flagship Display  Scooters  Power Wheelchairs  Linx Diagnostic Bluetooth  Marketing Programs  Sales Training (MSFC)    CAIRE Medical  Stationary Concentrators  Portable Concentrators  Liquid Concentrators  Maintenance Program  Certified Technician School | 3B Medical  CPAP/AUTO/BIPAP  Interfaces  Lumin / Accessories  Responsive Respiratory  Conserving Devices  Regulators  Cylinders / Carts / Storage  Compliance Signage    Ez-Access  Threshold / Portable Ramps  Modular Ramps  Modular Ramps Rental Program  Vehicle Lifts  Automatic Door Openers  VPL Lifts | Disc Disease Solutions (DDS)  L0631 & L0648 Back Brace  L0637 & L0650 Back Brace  K0902 OA Knee Brace    Rose Healthcare  Mobility (Non-Powered)  Bath Safety  Bariatric Products  Aids to Daily Living  Orthopedic Soft goods  Compass Health  Inventory Solutions  Cash Flow / Terms  Bundle Ordering Discounts  Online Ordering Platforms |

## STAFF PROCEDURES - OPTIONAL

|  |  |  |
| --- | --- | --- |
| Review general sales procedures  Review follow-up procedures  Consumer Financing Programs  Online Ordering Platforms  Showroom Design & Development  Consultation Services | GENERAL SALES PROCEDURES   * Demonstrate Products * Ask Questions * Up Care Customers * Professional Customer Service * Professional Company Image | FOLLOW-UP PROCEDURES   * Follow up with Customers * Send Thank you Cards for business * Monthly Specials * Ask for Referrals * Provide Company Brochure |

## EMPLOYEE SIGNATURE:

|  |
| --- |
| 1. 7.  2. 8.  3. 9.  4. 10.  5. 11.  6. 12. |

## AUTHORIZED SIGNATURE OF REGIONAL SALES MANAGER